



1820 E. Big Beaver Rd.
Troy MI 48083
United States

Phone: (248) 614-2400
Fax: (248) 614-2411
www.altair.com

Account Executive	Tiffany Paolino	Expiration Date	4/14/2023
Quote Number	00105672	Payment Terms	Net 30
Phone	617-762-5579	Contact Name	Duane Thompson
Email	tpaolino@altair.com	Email	duane.thompson@madison-co.com
		Phone	(601) 855-5508
Bill To Name	MADISON COUNTY BOARD OF SUPV	Ship To Name	MADISON COUNTY BOARD OF SUPV
Bill To	146 W Center St Canton, MS 39046-3735 US	Ship To	146 W Center St Canton, MS 39046-3735 US

Product Code	Product	Term Start Date	Term End Date	Quantity	Sales Price	Total Price
AU-DA-STD-AN	Altair Units - Data Analyst - Lease	4/16/2023	4/15/2024	20.00	USD 292.05	USD 5,841.00
Total License Price						USD 5,841.00
Grand Total (POS)						USD 5,841.00

Purchase orders should be addressed to:
Altair Engineering, Inc.
1820 East Big Beaver
Troy, Michigan 48083

Payments should be mailed to:
Altair Engineering, Inc.
Department 771419
P.O. Box 77000
Detroit, MI 48277-1419

Other Terms / Comments

We are no longer providing license activation via annual license codes starting in 2023, and are transitioning to our Altair Units licensing model. The renewal quote is for 20 Altair Units which is equivalent to 2 Concurrent total Monarch licenses. The transition for your users will be as simple as registering via Altair One and authenticating the license against the total number of Units purchased; the way they interface with Monarch will not be effected by this change. I have attached a letter from our Senior VP of sales for your reference. Also please find attached a slide overview of our units model

Altair has agreed to grant an additional 20 Units for the first year.
Standard Pricing for per 10 Units is currently \$5,310, a 45% discounts has been applied to this renewal.

Important Notes

Prices for software licensed on a lease/subscription basis include technical support, access to online documentation, telephone and e-mail based technical assistance and updates at no additional charge during the lease term, and during the first year of software licensed on a paid-up basis. Maintenance for paid-up licenses after the first year is available for an additional fee.

Prices quoted do not reflect shipping charges or applicable taxes, including value added tax. VAT will be added to all invoices at the prevailing rate when applicable. All sales are subject to sales tax unless a valid exemption certificate or a direct pay permit number is provided to Altair.

Your purchase order must reference the Quote Number found above.

Credit card payments will have a 3% processing fee added.

Software licenses shall be delivered electronically unless otherwise requested.

In the absence of an existing software license agreement between MADISON COUNTY BOARD OF SUPV and Altair Engineering Inc., or any Altair Subsidiary, software items listed on this Quote are subject to the Altair Software License



1820 E. Big Beaver Rd.
Troy MI 48083
United States

Phone: (248) 614-2400
Fax: (248) 614-2411
www.altair.com

and Services Agreement Terms and Conditions (Terms) located at
<https://www.altair.com/data-analytics-software-license-agreement/>